

# TRANSNATIONALITY

THE JOY AND THE PAIN!

# STRATEGIC BENEFITS

- Networking for future applications
- Increasing the profile and experience of your organisation
- Incorporating a European dimension to your work
- Understanding the European agenda
- Building strategic partnerships
- Accessing new ideas

# INDIVIDUAL BENEFITS

- Acquiring new skills
- Raising self-confidence
- Understanding different ways of working
- Developing a wider European perspective
- Exchanging ideas and experience
- Networking

# APPROPRIATE PARTNERS

- Common Issues
- Complementary Issues
- Experience
- Political environment
- Shared history
- Compatibility
- Language

# WORKING TOGETHER

- Realistic Objectives & expectations
- Communicate
- Be creative AND patient!
- Be sociable
- Appreciate
- Keep your promises!
- Enjoy the experience!

# COMMON PROBLEMS

- Lack of clarity/understanding of purpose
- Lack of/poor planning
- Language and culture
- Political/environmental constraints
- Slippage!
- Lack of tolerance/patience
- Disparity of commitment/input
- Budget disputes